

**FLORENCE COUNTY FOREST TIMBER SALE PROSPECTUS  
2023 Spring Sales**

**SALE MAPS, DESCRIPTIONS AND BID SHEETS ARE ALL AVAILABLE ONLINE AT:  
[www.florencecountywi.com](http://www.florencecountywi.com)**

**\*Please follow the timber sale link at the bottom of the webpage.**

Sealed bids so marked on the envelope will be received by the Florence County Forest Administrator, on behalf of the Florence County Forestry & Parks Committee, for the sale of timber stumpage on designated areas of Florence County Land in accordance with conditions set forth by the Committee. **BIDS WILL BE RECEIVED AT THE FLORENCE COUNTY FORESTRY & PARKS OFFICE, FLORENCE NATURAL RESOURCE CENTER UNTIL 4:00 PM ON TUESDAY, May 9, 2023.**

**ADDRESS:  
FLORENCE COUNTY FORESTRY AND PARKS DEPARTMENT  
FLORENCE NATURAL RESOURCE CENTER  
5617 FORESTRY DRIVE  
FLORENCE, WI 54121**

**TEL: (715) 528-3207**

**FAX: (715) 528-5172**

*BIDS WILL BE PUBLICLY OPENED AT 9:00 AM, WEDNESDAY May 10, 2022, IN THE CEDAR CONFERENCE ROOM LOCATED IN THE UPPER LEVEL OF THE FLORENCE NATURAL RESOURCE CENTER. FLORENCE COUNTY FOREST SALES WILL BE AWARDED AT 4:00 PM, WEDNESDAY May 10, 2023 BY THE FLORENCE COUNTY FORESTRY AND PARKS COMMITTEE AT THEIR REGULAR MEETING.*

- **The Committee reserves the right to reject any or all bids and to accept the bids most advantageous to Florence County.**

Bids must be made on the standard form prescribed by the Committee or a reasonable facsimile thereof, and must be plainly marked on the outside of the envelope **“SEALED BID COUNTY TIMBER STUMPAGE”**.

**BIDS FOR EACH SALE MUST BE ITEMIZED BY SPECIES AND PRODUCT**

Appraised minimum stumpage prices for all sales will be kept by the Committee and not advertised.

If bidding on more than one sale, **a separate check for each sale must accompany each bid.** A Certified, Personal, or Cashier's Check, Bank or Postal Money order is acceptable. Checks should be made payable to Florence County in the amount of 10% of the total individual bid. Checks and money orders of the unsuccessful bidders will be returned.

The successful bidder must be prepared to deposit an additional fifteen percent of the total bid before cutting begins except sales that are to be paid as Lump Sum, which only require a ten percent total down payment or Letter of Credit. At the discretion of the Forestry & Parks Committee, contractors may be required to have a performance bond equal to the total value of the sale.

All County Sales require proof of Worker's Compensation and Liability Insurance prior to sale starting.

*Florence County requires appropriate training of logging contractors. Successful purchasers of Florence County stumpage will need to ensure that the actual logging contractor complies with the training standard as adopted by the Wisconsin SFI@ Implementation Committee (SIC). Florence County will verify with the FISTA database for compliance.*

**Letters of Credit and Bonds must extend eighteen months beyond the Contract expiration date.** The total Bid deposit shall be evidence of the bidder's intention to faithfully carry out the provisions of the Timber Sale Contract. County policy is not to award a bid to a contractor who is delinquent in payment of scale, in turning in scale slips, or has a history of not meeting Contract obligations.

**LUMP SUM SALES: THE FOLLOWING CONDITIONS WILL APPLY ON SALES - #1, #3, #5**

One hundred percent payment on the estimated volumes shall be made prior to cutting. Payments on sales with stumpage of more than \$15,000.00 may be paid by block “**per cut unit**” with agreement of the Forest Administrator. Volumes to be cut are not guaranteed. If the volume of timber exceeds the estimate, as a whole or by species, the purchaser has the obligation to cut and remove it. If there is less timber than estimated, there is no obligation to make up the deficiency. The timber designated or marked will not be changed to increase the cut to the estimate. **All prospective bidders are urged to examine this timber and to make their own estimate of quantity and quality.** Biomass harvesting is included where allowed by Florence County.

**ALL SALES OTHER THAN LUMP SUM: THE FOLLOWING CONDITIONS WILL APPLY ON SALES - #2, #4**

Timber cut will be scaled on the sale area. A representative of the Florence County Forestry Department will scale all pulp and sawlogs in the woods. All sawlogs will be scaled “gross” or woods run and no deductions will be made. To obtain rough volumes for pulpwood, there will be a twelve and one-half percent increase on all sap peeled wood and eighteen percent increase on all machine peeled wood. Biomass harvesting of tops less than 4” will be charged a rate of \$2.00/ton. All Sales sold as mill ticket will use state conversion factors. Please see attached conversion factors.

**ALL RED PINE AND JACK PINE SALES: THE FOLLOWING CONDITIONS WILL APPLY ON SALES -**

Treatment will be required on cut stumps in Red Pine and Jack Pine stands for Annosum if harvested between April 1<sup>st</sup> – December 1<sup>st</sup>. Cellu-treat or Rot Stop D shall be purchased and applied by the contractor. All equipment used in a county where Annosum has been identified must be cleaned in accordance with Wisconsin BMP guidelines prior to operating on the Florence County Forest. **If site locations are discovered within 25 miles of sale location, throughout the extent of the contract, additional restriction may be initiated.**

**ALL HARDWOOD AND RED PINE SALES: THE FOLLOWING CONDITIONS WILL APPLY ON SALES**

No longwood skidding will be allowed in Hardwood thinnings or Red Pine thinning’s unless allowed by Florence County Forest Administrator. Machine processing in selectively harvested areas will be at the discretion of the Florence County Forest Administrator.

**NO SALE MAY BEGIN WITHOUT PROPER NOTIFICATION AND A MEETING WITH A FLORENCE COUNTY TIMBER SALE ADMINISTRATOR AT THE SALE.**

**All timber sales are subject to policies and procedures in the Florence County 15 year plan, the sale prospectus as well as each individual timber sale contract.**

If you are interested in maps of the sale area go to [www.florencecountywi.com](http://www.florencecountywi.com) or please contact Mary Podnar at (715)528-3207.

Anyone wishing for more information regarding these sale areas should call (715) 528-3207 and contact:

**Patrick Smith, Florence County Forestry and Parks Administrator, Taylor Ziolkowski Assistant Administrator, OR Tyler Wood WDNR.**

**Florence County is 3<sup>rd</sup> party certified.**

CORDWOOD WEIGHT CONVERSION FACTORS POUNDS PER CORD

<u>Species</u>	<u>Weight</u> <u>(lbs.)</u>	<u>Weight (tons)</u>	<u>Species</u>	<u>Weight</u> <u>(lbs.)</u>	<u>Weight</u> <u>(tons)</u>
Ash	4600	2.3	Jack pine	4250	2.125
Aspen	4500	2.25	Locust	5300	2.65
Balsam	4250	2.125	Mixed hardwood	4800	2.4
Balsam poplar	4900	2.45	Red oak	5500	2.75
Basswood	3850	1.925	Red pine	4500	2.25
Beech	5050	2.525	Soft maple	4550	2.275
Black Cherry	4300	2.15	Spruce	4000	2.0
Cedar	3150	1.575	Tamarack	4650	2.325
Cottonwood	4650	2.325	White birch	4800	2.4
Elm	5000	2.5	White oak	5850	2.925
Hard maple	5100	2.55	White pine	4200	2.1
Hemlock	4800	2.4	Yellow birch	5350	2.675
Hickory	5400	2.7			